



The Challenge

In today's data-driven world, speed is the name of the game. But for many small- and medium-sized organizations, ensuring that the right infrastructure is in place to support dynamic business demands can be challenging. In addition to resource and budget constraints, ever-increasing infrastructure complexity can hinder the ability to quickly scale, proactively address customer needs, and efficiently manage technology investments.

Small- and medium-sized businesses (SMBs) need a simplified solution that accelerates time-to-value and growth - one that bridges the gap between the infrastructure and technology resources they need and the experts and solutions available to manage them.

Tintri and Big Sur Technologies

Together, Tintri and Big Sur enable enterprise-class IT solutions for SMBs. By combining Big Sur's cloud hosting, cybersecurity and backup and recovery services with Tintri's Intelligent Infrastructure, customers can take advantage of the flexibility that comes with unique personalized service and reliable, advanced storage solutions designed to meet specific business needs.

Simplifying IT Complexity with Tintri and Big Sur

Big Sur understands that when it comes to infrastructure, thinking differently can be a tremendous advantage. When the company selected Tintri as a partner for its private cloud offering it quickly realized the dramatic impact of Intelligent Infrastructure on both its own business and its ability to deliver reliable, flexible solutions for its customers. This switch resulted in a 66% smaller footprint, significantly lower cooling and power costs, and most important - it provided autonomous operations that increased management efficiency and delivered fast, predictable performance for Big Sur's customers.

Today, Big Sur customers can take advantage of a private cloud that leverages Tintri's ability to deliver:

- A consistent, reliable experience
- Highly-predictable performance
- Unique flexibility to scale non-disruptively as business needs evolve

Together, Big Sur and Tintri enable small- and medium-sized customers to realize these enhanced enterprise-level solutions and benefits at a fraction of the cost.

About Tintri

Tintri is a wholly owned subsidiary of DataDirect Networks (DDN), the data-at-scale powerhouse and world's largest privately held storage company. Tintri delivers unique outcomes in Enterprise data centers. Tintri's AI-enabled Intelligent Infrastructure learns your environment to drive autonomous operations. Real-time insights and predictive analytics help you simplify and accelerate your operations and unleash data-driven business efficiency and value. Thousands of customers have saved millions of management hours and billions of dollars using Tintri solutions. Experience the difference for yourself.

About Big Sur Technologies

Big Sur is an industry leader in the administration of IT services for small to medium businesses. The company delivers its MYCLOUD IT service to schools, corporations, hospitals, and local governments with guaranteed 99.9 percent reliability. As experts at customizing IT services to best suit the needs of its customers, Big Sur provides enterprises with solutions that are designed to withstand the most challenging natural and man-made events that can threaten your business.

| @tintri |

| www.tintri.com |

| info@tintri.com |